



# DHS Strategically Sourced BPAs

*Fulfill your requirements faster, with reduced prices and more ...*

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# DHS BPAs – A Tool to Help Fulfill Your Mission Requirements.

The U.S. Department of Homeland Security (DHS) employees are working very hard to accomplish our mission. In support of that mission, the DHS Strategic Sourcing Program is introducing tailored DHS Strategically Sourced BPAs designed to maximize performance, and minimize costs of acquisitions, thereby creating a best value acquisition initiative. BPAs have been awarded in Professional and Program Management Support Services and Financial Management Services commodity areas. Physical Security and Office Supplies commodity areas BPAs will be awarded soon.

The overall objective for the BPAs is to enhance the delivery, performance, quality, timeliness, and efficiency of programs DHS-wide. It is anticipated that the support provided will help facilitate the Department's response and enable DHS to continuously improve mission performance.

## What's in it for me?

- Simplifies commodity ordering
- Reduces cycle time to create task orders
- Reduces transactional workloads
- Allows scarce, experienced internal resources to concentrate on complex acquisitions
- Allows the customer to focus on what is required, not how it's required
- Provides robust offerings to providers in the specific services required
- Provides additional data for spend and performance analysis, and
- Coming soon — a Web-based DHS e-tools that will facilitate access to DHS BPAs

## Check out our Web site for more information on the DHS Strategically Sourced BPAs at:

### DHS Online (dhsonline.dhs.gov)

DHS Online is being upgraded. Once it is upgraded, look for the Strategically Sourced BPAs by locating "Acquisitions" and "DHS-Wide Procurement Vehicles". For assistance, please e-mail us at SSAS@DHS.GOV.



On May 20, 2005 the Office of Management and Budget (OMB) implemented the Strategic Sourcing initiative. OMB, through the Strategic Sourcing initiative, is looking for all agencies to maximize the value of each dollar spent.

In 2003, the award-winning DHS Strategic Sourcing Program was created, two years before the OMB Implementation, and one of the first in federal government. The program leverages DHS's buying power, emphasizing various characteristics, including performance, price, total life cycle management costs, socio-economic goals, and stakeholder collaboration.

In May 2006, DHS and the U.S. General Services Administration (GSA) signed a memorandum of understanding (MOU) for a strategic sourcing pilot program for GSA BPAs for DHS. The pilot will result in the development of corporate level BPAs under the GSA Schedules — developed using strategic sourcing principles — for four key DHS commodity areas: Professional and Program Management Support Services, Financial Management Services, Physical Security and Office Supplies.

The pilot between DHS and GSA is a collaborative effort to provide a clear demonstration of the value of strategic sourcing in rapidly establishing BPAs, based on GSA Schedules. The pilot's design incorporates a significant and detailed spend analysis of DHS's current and historical use of GSA Schedules that provided insight into buying patterns, pricing, suppliers, and performance data to answer the question who buys what, from whom, and at what price. Backed by GSA market research and contracting support, the new BPAs will deliver cost savings with services tailored to DHS. The pilot program is also entirely consistent with OMB's requirements and goals as outlined in the OMB memorandum on strategic sourcing and the pilot program will help both agencies (DHS & GSA) optimize performance.

## The four key DHS commodity points of contact are:

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### Office Supplies

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### To see more information on the BPAs go to:

**DHS Online (dhsonline.dhs.gov)**

**For additional information on the DHS Strategic Sourcing Program (SSP), e-mail [SSAS@DHS.GOV](mailto:SSAS@DHS.GOV) or [NCSCcustomer.service@gsa.gov](mailto:NCSCcustomer.service@gsa.gov) with your questions and requests. You may also call toll free at 1-866-889-6853.**

